



Supplier qualification

With approximately 400 employees and locations in 11 different countries, REO AG belongs to the leading medium-sized companies in the inductive, ohmic and electronic components industry. REO AG has specialised in specific sectors and it belongs to the so-called hidden champions of German medium-sized business in many areas.

The increased individuality of our customers places the greatest demands on our company and therefore, also on the procurement and logistics regarding the quality, speed and flexibility. The conventional role of handling commodity and material flow has nowadays become a comprehensive, customer-oriented management function.

The quality of logistics is an increasingly important factor to determine the competitiveness of our company and will thus become a strategic success factor. REO can only achieve this high level of quality together with qualified suppliers and needs reliable and competent business partners which pursue the same quality and customer goals.

To preserve the leading position on the market we rely on efficient, innovative and flexible suppliers as partners in our business.

As a certified company and supplier in different industrial sectors we expect the best from our suppliers. Reliability in the area of quality, supplier credibility and price are a standard against which you can compare yourself with other suppliers and stand out on the market. You know your processes and you have an active cost management.

Environment protection and conservation of resources are two key terms of REO corporate philosophy, because the efficient and clean production does not only help us fulfil our duty towards the nature and society. But we are also convinced that sustainable actions make us competitive in the long term.

REO regards itself as an innovative partner of its customers with our sustainable orientation, we also support their efforts for preventive environmental protection and conservation of resources throughout the entire value-added chain. When we cooperate with our suppliers, we expect that they respect the environmental protection and the related norms and regulations, minimise the environmental pollution and actively work to prevent it.

Our purchases are strategically and centrally managed from the facility in Solingen. The facility purchasing agents will be happy to help you at our facilities in Solingen, Berlin, Kyritz and Pfarrkirchen.

Our purchasing agents

disassociate themselves from:

- any type of child or forced labour
- corruption and bribes
- discrimination
- money laundering
- terrorist activities

stand united for:

- safeguarding human rights
- fairness, trust and partnership
- equal opportunities
- freedom of association

Since we also expect our suppliers to sustainably preserve these values, we require an acknowledgement of our Code of Conduct.

We will send you our documents for supplier qualification, so that we would be able to include your company in our supplier base.

The supplier qualification process is obligatory for all new suppliers and forms the basis for the approval of a supplier. You must sign the following documents in order to be included as a supplier on a list of approved suppliers within the framework of the supplier qualification process;

Supplier information **Confidentiality agreement** **CoC - Code of Conduct**

The acceptance of these documents is a prerequisite for becoming approved as a supplier.

When you are included as a supplier on the list of approved suppliers, the approval process is concluded and possible series delivery and common projects are authorised.

Following the motto “Whoever stops becoming better has stopped being good” (Philip Rosenthal), we are looking forward to a long and sustainable cooperation.

Executive Board of REO AG Philip Twellsieck, Jasminka Usein, Sven Reimann, Jörg Rohden, André Kurzbach

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